

Dear Patients,

We have good news to share with you!

It gives us great pleasure to introduce the **Grand Marais Family Dentistry Benefits Plan**. This **in-house** dental savings plan offers affordable care for patients **without dental insurance**.

We understand that traditional insurance plans are expensive and there are multiple limitations and exclusions. Also, in recent times, we have observed a trend of fewer employers offering dental insurance, and the difficulty of the self-employed and retired patients to find and pay for dental coverage. So, we have designed an affordable plan that offers significant savings on preventative and other dental services, including cosmetic procedures for one low annual fee. Please see the enclosed chart and guidelines for further information.

As always, we greatly appreciate the opportunity to care for you! Feel free to ask any of our team members at Grand Marais Family Dentistry or online at [www.grandmaraisfamilydentistry.com](http://www.grandmaraisfamilydentistry.com) for more information. Contact us at 218-387-2774 to sign up today!

Yours truly,

Alyssa Hedstrom, D.D.S.

# Grand Marais Family Dentistry Benefits Plan

*No insurance? No problem! Our exclusive, affordable dental savings plan allows you significant savings on your dental care without the hassles of traditional insurance!*

## How Does the Grand Marais Family Dentistry Benefits Plan Compare To Traditional Insurance Coverage?

Traditional Dental Insurance	Grand Marais Family Dentistry Benefits Plan
Costly monthly premiums plus copays	One low annual fee
Variable levels of coverage for preventive and other dental treatment	Preventive dental visits included, PLUS 15% off most other services
Coverage can be \$350-\$600 per year	No yearly maximum limits on savings
Complicated and confusing claim submission process and delayed reimbursement	No claims or paperwork to submit
Waiting periods before benefits are in effect	No waiting period. You are able to use your benefits immediately!
Cumbersome application process	Enrollment is quick and easy!

### **Traditional Plan- \$299/year**

The following procedures are covered at 100%:

- 2 Check-Ups Per Year
  - 2 doctor exams per year
  - 2 routine teeth cleanings
  - 2 fluoride treatment per year
  - Any necessary decay detecting x-rays
- 15% Off All Other Services

**Usually \$438+  
Save up to \$139 per year!**

### **Perio Maintenance Plan- \$480/year**

The following procedures are covered at 100% for our perio maintenance patients:

- 3 perio maintenance cleanings per year
- 2 doctor exams
- 3 fluoride treatment per year
- Any necessary decay detecting x-rays

**Usually \$685+  
Save up to \$140 per year!**

**Additionally, all members save 15% on the following procedures:**

- Tooth colored fillings
- Silver fillings
- Crowns and bridges
- Full and partial dental procedures
- Root canal therapy
- Extractions
- Periapical x-rays
- Nitrous Oxide
- Sealants
- Occlusal guards

*\*\*Savings not valid in conjunction with dental insurance or any other dental plans. The office of Grand Marais Family Dentistry, P.A. reserves the right to modify, change, or discontinue the Grand Marais Family Dentistry Benefits Plan, fees, terms, and services at the company's discretion. \*\**

## Benefits Plan Application

Effective Date:\_\_\_\_\_

Last Name:\_\_\_\_\_ First Name:\_\_\_\_\_ MI:\_\_\_\_\_

Date of Birth\_\_\_\_\_ Email\_\_\_\_\_

Home Address\_\_\_\_\_

City\_\_\_\_\_ State\_\_\_\_\_ Zip\_\_\_\_\_

### Check One:

**Traditional Plan \$299**

**Perio Maintenance Plan \$480**

### Payment Method

Check

Cash

Debit/Credit Card #\_\_\_\_\_ Exp. Date:\_\_\_\_\_ CVC:\_\_\_\_\_

Care Credit

*\*\*Annual fee is required at the time of enrollment and is non-refundable.  
Grand Marais Family Dentistry, P.A. reserves the right to modify, change, or  
discontinue the Benefits Plan fees, terms, and services at the company's discretion upon  
written notice from the office of Grand Marais Family Dentistry, P.A. prior to your  
anniversary renewal date\*\**

***By signing below, I acknowledge I have read the Grand Marais Family Dentistry  
Benefits Plan information provided to me and understand the plan details and  
limitations.***

**Signature**\_\_\_\_\_ **Date**\_\_\_\_\_

(parent signature required if member is under the age of 18)

## **Grand Marais Family Dentistry Benefits Plan Guidelines**

1. Benefits plan duration is for one full year, starting on the registration date.
2. Benefits plan members cannot use any other dental coverage or discount with this plan.
3. All benefits plan membership fees are non-refundable.
4. All required fees are due the day of service. No payment plans.
5. The benefits plan will not cover any portion of specialist referral.
6. The benefits plan will not apply to orthodontic care.
7. The benefits plan will not apply to costs of dental care for injuries covered under workman's compensation.
8. The benefits plan will not apply to dental care for which, in the sole opinion of the treating dentist or doctor, is not recommended or lies outside the realm of their capability.

### **This is a dental savings plan, not a dental insurance plan**

*\*\*Savings not valid in conjunction with dental insurance or any other dental plans. The office of Grand Marais Family Dentistry reserves the right to modify, change, or discontinue the Grand Marais Family Dentistry Benefits Plan, fees, terms, and services at the company's discretion.\*\**